

Missile Defense Agency Update



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To: Missile Defense Small Business Programs Conference

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MDA Small Business Marketplace

Four Major MDA Marketplaces For Small Businesses

- **Subcontracting opportunities with our large system prime contractors**
- **Technical, Engineering, Advisory, and Management Support (TEAMS) services**
- **Infrastructure support**
- **Small Business Innovation Research/Small Business Technology Transfer (SBIR/STTR) programs**



MDA Small Business Overarching Goals

- **Support and grow the small business industrial base**
- **Increase the number of qualified small business vendors at all tiers of subcontracting**
- **Improve the quality of MDA products and services by maximizing small business use across MDA contracts and subcontracts**
- **Increase technology transfers from the SBIR/STTR programs into BMDS programs**

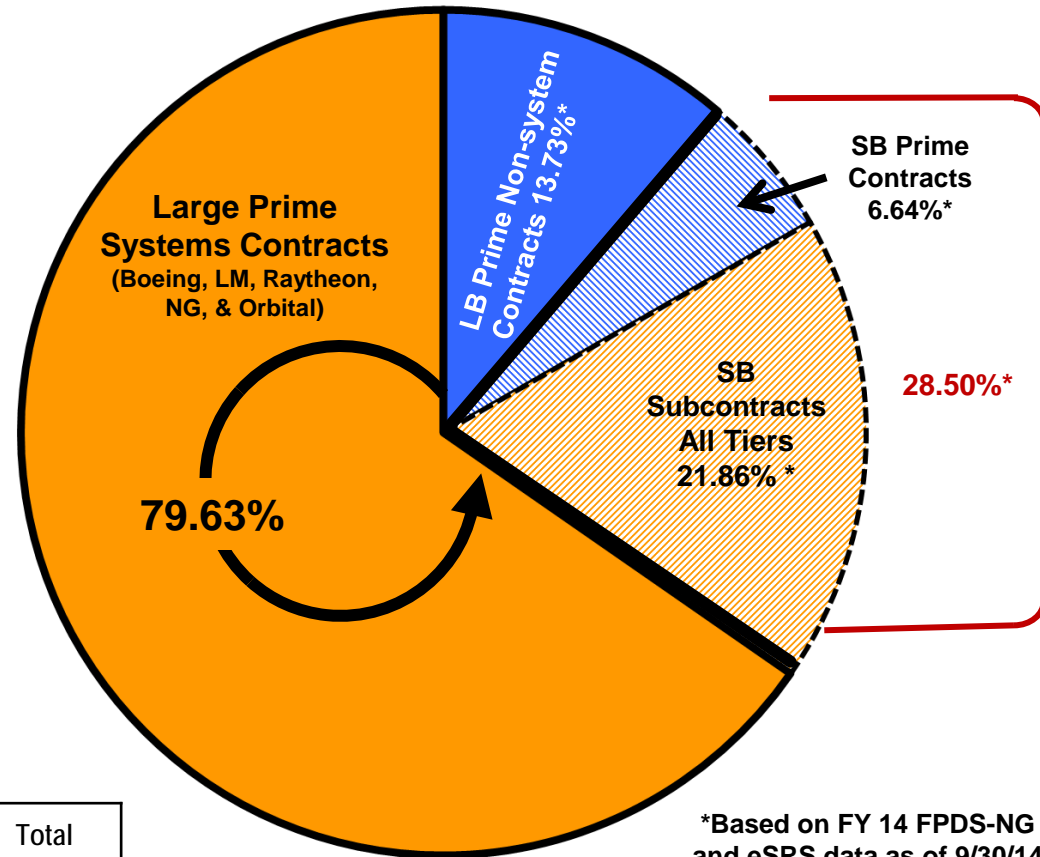


FY 14 Final Small Business Utilization in MDA

MDA FY 14 SB Performance

- 28.5%* of MDA acquisition dollars flowed to small businesses either as prime or subcontractor
 - 6.6%* of MDA acquisition dollars were awarded as prime contracts to small businesses in FY 14
 - MDA increased SDB spend from \$41.9M to \$60.6M
 - MDA increased SDVOSB spend from \$34.6M to \$38.8M
- 21.86%* of MDA acquisition dollars were awarded to small businesses as subcontractors

MDA Total Acquisition Dollars*



	Total \$'s Awarded	Total \$'s Awarded to SB's	Total % to SB's	Total Prime Contract \$'s to SB's	Total % to SB's	Total Subcontract \$'s to SB's	Total Subcontract % to SB's
FY13	\$ 4.6B	\$ 980M	21.2%	\$ 367M	7.0%	\$ 612M	13.3%
FY14	\$ 5.8B	\$ 1.66B	28.5%	\$ 387M	6.6%	\$ 1.27B	21.9%



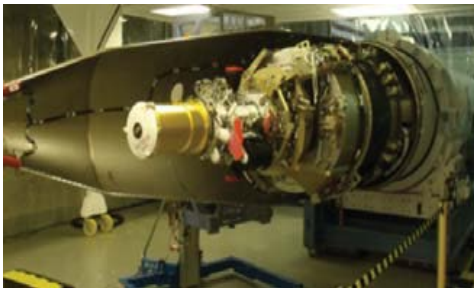
Major MDA Small Business Prime Contracts Currently Being Performed

- **Advanced Research Center (ARC)**
- **Missile Defense Data Center (MDDC)**
- **Missile Defense Information Collaboration Services (MICS)**
- **UEWR BMDS Integrated Testing**
- **Radar Array Frames and Skid manufacturing contracts for the Aegis Ashore Poland effort**
- **27 MiDAESS Task Orders**

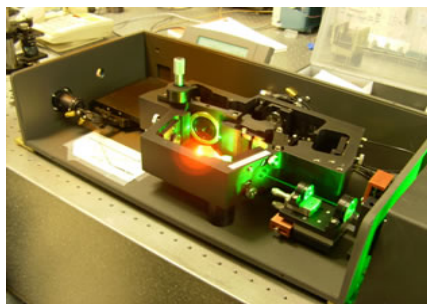


MDA's Small Business Innovation Research / Small Business Technology Transfer (SBIR/STTR) Programs Focus

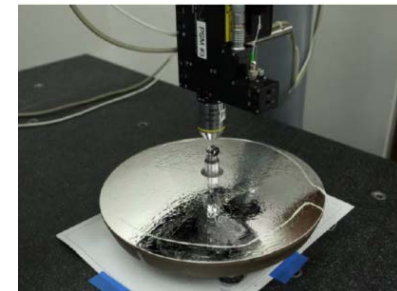
- **Active SBIR / STTR program integrated across all MDA Elements**
- **Pursue a broad range of high-risk technologies with a focus on insertion into the BMDS**
- **4th largest program in the Department of Defense**
 - **\$73M in awards in FY14**
 - **\$89M projected in awards in FY15**
- **MDA typically awards 200 SBIR / STTR contracts per year**



Seeker Technology



High Energy Laser Technology



Rad-hardened Mirror Technology

