

# Missile Defense Agency Update



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**To: Missile Defense Small Business Programs Conference**

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# MDA Small Business Overarching Goals

- **Support and grow the small business industrial base**
- **Increase the number of qualified small business vendors at all tiers of subcontracting**
- **Improve the quality of MDA products and services by maximizing small business use across MDA contracts and subcontracts**
- **Increase technology transfers from the SBIR/STTR programs into BMDS programs**



# MDA Small Business Marketplace

## Four Major MDA Marketplaces For Small Businesses

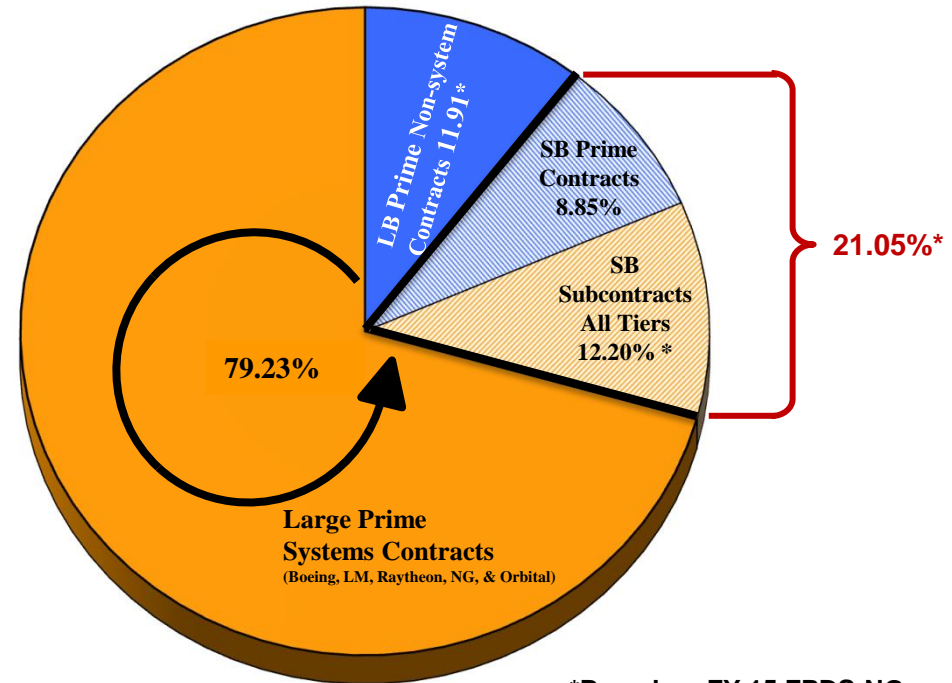
- **Subcontracting opportunities with our large system prime contractors**
- **Technical, Engineering, Advisory, and Management Support (TEAMS) services**
- **Infrastructure support**
- **Small Business Innovation Research/Small Business Technology Transfer (SBIR/STTR) programs**



# FY 15 Small Business Utilization in MDA (U)

MDA Total Acquisition Dollars\*

Small Business Goals	Statutory DoD Goals	DoD Assigned MDA Goals
Total SB	23%	6.6%
Small Disadvantaged Business	5%	1.1%
Woman-Owned Business	5%	1.0%
Service-Disabled Veteran	3%	0.8%
HUBZone	3%	0.1%



## MDA FY 15 SB Performance

- 21.05%\* of MDA acquisition dollars flowed to small businesses either as prime or subcontractor
- 8.85%\* of MDA acquisition dollars were awarded as prime contracts to small businesses in FY 15. MDA awarded more small business prime contracting dollars than ever before. MDA met or exceeded our DoD assigned SB, SDB, SDVO and HZ goals and was slightly under the WOSB goal by 0.6%.
- 12.20%\* of MDA acquisition dollars were awarded to small businesses as subcontractors

\*Based on FY 15 FPDS-NG and eSRS data as of 9/30/15

	Total \$'s Awarded	Total \$'s Awarded to SB's	Total % to SB's	Total Prime Contract \$'s to SB's	Total % to SB's	Total Subcontract \$'s to SB's	Total Subcontract % to SB's
FY14	\$ 5.8B	\$ 1.66B	28.5%	\$ 387M	6.6%	\$ 1.27B	21.9%
FY15	\$ 4.6B	\$ 963M	21.1%	\$ 405M	8.85%	\$ 558M	12.2%



# **Major MDA Small Business Prime Contracts Upcoming or Currently Being Performed**

- **Advanced Research Center (ARC)- Recompete in FY17**
- **Missile Defense Data Center (MDDC)- ongoing**
- **Missile Defense Information Collaboration Services (MICS) - Recompete in FY 17 as Research and Development Enterprise Collaboration Services (RECS)**
- **Upgraded Early Warning Radar (UEWR) BMDS Integrated Testing- ongoing**
- **21 TEAMS Contracts-set-aside competitions in various stages of completion**
- **Modeling and Simulation Contract (MASC) - small business set-aside 4 Quarter, FY16**

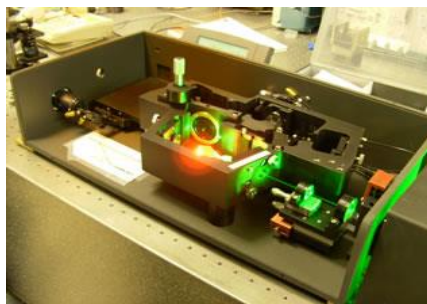


## MDA's Small Business Innovation Research / Small Business Technology Transfer (SBIR/STTR) Programs Focus

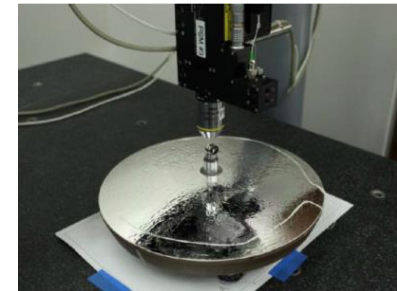
- Active SBIR / STTR program integrated across all MDA Elements
- Pursue a broad range of high-risk technologies with a focus on insertion into the BMDS
- 4<sup>th</sup> largest program in the Department of Defense
  - \$88M in awards in FY15
  - \$89M projected in awards in FY16
- MDA typically awards 200 SBIR / STTR contracts per year



Seeker Technology



High Energy Laser Technology



Rad-hardened Mirror Technology

